

Autonomous Proposal (RFQ/RFP) Management System

About the Opportunity



A leading OEM manufacturer was undergoing revenue leakage due to cumbersome proposal management system. The process was manual heavy with lot of integrations across multiple external and internal portals/systems. Adding to this the heavy quantum of opportunity flow made it difficult for the company to manage the end-to-end RFQ/RFP process efficiently

Our Unique Solution



Solutions developed

End to end advanced automation with AI/ML to streamline the entire lifecycle of proposal management

Designed to remove manual intervention, this solution enables organizations to respond to business opportunities with speed, accuracy, and strategic insight

Enhance consistency and standardization across processes from & to target systems

Robust exception handling to handle complex scenarios and deliver measurable impact

Technical Stack



Feature/ Use cases

- ✓ **70% reduction** in cycle time of processing the regular tasks
- ✓ Realized **90% automation** potential
- ✓ **>99%** accuracy achieved
- ✓ Improved compliance, consistency & standardization in Quote creation

